# **LEASY**PRINT

colorful business

We have been facilitating IT resellers with Managed Print Services for more than 20 years. We offer four transparent contract forms in the Leasy-print cloud platform, so that you are always assured of the perfect printing solution for every type of user. Customers can determine their own payment method and Leasyprint takes care of the complete invoicing and settlement.

We offer a wide range HP printers and multifunctionals. We relieve IT employees of work hands: from printer management to troubleshooting and automatic delivery of supplies.



- Expert in **HP printing solutions**
- Delivery **exclusively** via IT resellers
- Demonstrably cheaper printers and supplies

# New equipment: buy or lease

The latest HP printers and multifunctionals are available in the Leasyprint solution. A smart option is to choose HP's special managed models. These can only be offered by a selected HP partner. These models are based on the standard models, but can be equipped with special contract toners. These are much lower priced and in many cases have more content, so concluding a contract immediately provides a financial advantage.

Buying means making a one-time investment (you become the owner) and entering into an agreement for the services and supply of the consumables.

With leasing you can use the equipment for a fixed, low amount per month. Consumption is charged monthly.

So choose the form that best suits your company.

# **Existing equipment**

Do you already have active equipment? Then conclude an agreement for the services and delivery of the attractively priced consumables

## Pay-per-page or Pay-per-toner

The price of a page is mainly determined by the number of pages that a toner lasts. A standard calculation method is available for this. If your average page contains more toner than the standard, those costs will be charged to you. If less, you will not receive a correction. That does not sound fair. Leasyprint therefore has a fair method available: Pay-per-toner.

You only pay for the consumables used. If you print 'economically', the costs remain low. Fair enough.

#### Flexible runtime

No long-term contracts. A Managed Service agreement is already possible for a period of 12 months. For new equipment, it makes sense to opt for 36 or 60 months of carefree use. And if the equipment still works well and is satisfactory, an annual extension is possible.

### **Basic or Premium service**

With Premium service, you no longer have to worry about the printer. Consumables are delivered quickly, thanks to handy monitoring software, automatically. Maintenance supplies are installed by a technician and repairs are handled quickly. Basic service is especially suitable for older equipment, for which repairs are not included in the service fee. If the printer has a malfunction that requires a technician, you will receive a quote in advance. It may be a good time to replace the printer.

	Basic	Premium
Consumables		
Automatic delivery of consumables	✓	✓
Original consumables		✓
Remanufactured consumables	✓	
Recycling programme		✓
Service		
Repair service		✓
Aanmelden storing	✓	✓
Pre-qualification		✓
On-site repair service	✓	✓
Mmaintenancekits and drum by engineer		✓
Equipement		
New equipement	✓	✓
Existing equipement	✓	✓
Invoicing		
Monthly invoice	✓	✓
Payment method: Pay-per-page	✓	✓
Payment method:Pay-per-toner	✓	✓

Leasyprint is an Amplify Synergy Partner. This provides our customers and resellers with direct benefits. With this status, Leasyprint can offer special products. These are printers and multifunctionals that deliver the highest performance, at very attractive conditions. At Leasyprint you are assured of the best prices.

In addition, Leasyprint has been appointed as an HP Master Dealer and is therefore authorized to support other HP Resellers with the purchasing benefits

